

Phased Facility Rollout Planning

Phase 1 — Pilot Deployment:

- Pilot program at one facility or designated unit
- Performance validation in live operating conditions
- Dispenser compatibility confirmation
- Usage and durability evaluation

Phase 2 — Facility-Wide Supply:

- Expansion to full facility supply
- Volume-based institutional pricing
- Regular delivery schedule
- Inventory planning and usage forecasting

Phase 3 — Multi-Facility Expansion:

- Rollout to additional facilities or departments
- Consolidated institutional pricing
- Scalable fulfillment planning
- Long-term contract support

Phase 4 — Long-Term Supply Agreement:

- Blanket Purchase Agreement (BPA) support
- Multi-year pricing stability
- Predictable fulfillment schedules
- Dedicated institutional account support