

Institutional Bamboo Toilet Tissue – Spec Sheet

Product Name: Institutional Bamboo Toilet Tissue

Material: 100% Bamboo Fiber

Ply: 2-Ply

Color: Natural / White

Roll Type: Jumbo / Institutional

Core Size: Standard institutional core

Compatibility: Fits standard correctional and institutional dispensers

Performance Features:

- High tensile strength for reduced waste
- Septic-safe and sewer-safe
- Low linting for facility maintenance efficiency
- Designed for continuous, high-use environments

Packaging & Fulfillment:

- Case-packed for institutional handling
- Palletized for bulk shipment
- Secure-facility appropriate packaging

Delivery Terms:

- FOB: Destination (Delivered)
- Lead Time: 30–60 days from award
- Bulk palletized delivery available

Institutional Ordering:

- Volume-based pricing
- Pilot program quantities available
- Long-term contract pricing available

Pilot Program Overview

Global Foods Distribution Center offers pilot programs for government and institutional buyers to evaluate product performance in live facility environments prior to long-term procurement commitments.

Pilot Scope:

- One housing unit, building, or designated facility area
- Institutional bamboo toilet tissue
- Compatibility with existing dispensers
- High-use environment testing

Pilot Supply Details:

- Product: Institutional Bamboo Toilet Tissue
- Quantity: Pilot-scale case or pallet volumes
- Delivery: One-time or staged delivery

Support & Review:

- Dedicated vendor point of contact
- Mid-pilot check-in
- End-of-pilot performance summary

Next Step After Pilot:

Upon successful completion, institutional pricing and fulfillment terms may be extended for expanded facility or multi-facility supply.

Capability Statement

Core Competencies:

- Manufacturing and distribution of institutional-grade bamboo sanitary paper products
- Institutional bamboo toilet tissue for correctional and government facilities
- Bulk fulfillment for high-volume buyers
- Reliable domestic distribution with scalable inventory planning

Differentiators:

- 100% bamboo fiber (tree-free)
- Institutional durability for high-use environments
- Volume-based institutional pricing
- Pilot program and phased rollout capability
- Domestic manufacturing expansion roadmap

Government Readiness:

- Registered in SAM.gov
- UEI: CIDSU8KFJEA
- NAICS Codes:
 - 322291 – Sanitary Paper Product Manufacturing
 - 424130 – Industrial & Personal Service Paper Merchant Wholesalers
 - 339994 – Custodial and Paper Goods
- Small business designation
- Federal procurement documentation available
- Blanket Purchase Agreement (BPA) readiness

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Phased Facility Rollout Planning

Phase 1 — Pilot Deployment:

- Pilot program at one facility or designated unit
- Performance validation in live operating conditions
- Dispenser compatibility confirmation
- Usage and durability evaluation

Phase 2 — Facility-Wide Supply:

- Expansion to full facility supply
- Volume-based institutional pricing
- Regular delivery schedule
- Inventory planning and usage forecasting

Phase 3 — Multi-Facility Expansion:

- Rollout to additional facilities or departments
- Consolidated institutional pricing
- Scalable fulfillment planning
- Long-term contract support

Phase 4 — Long-Term Supply Agreement:

- Blanket Purchase Agreement (BPA) support
- Multi-year pricing stability
- Predictable fulfillment schedules
- Dedicated institutional account support

Blanket Purchase Agreement (BPA) Readiness

Global Foods Distribution Center is prepared to support Blanket Purchase Agreements (BPAs) for government and institutional buyers seeking recurring supply and streamlined procurement.

BPA Support Capabilities:

- Institutional pricing models
- Volume-based discounts
- Bulk palletized delivery
- Predictable fulfillment schedules
- Phased facility rollout support

Procurement Alignment:

- Registered in SAM.gov
- UEI: CIDSU8KFJEA
- Federal procurement documentation prepared
- Institutional pricing models in place
- Reverse auction readiness

BPA Benefits for Buyers:

- Simplified repeat ordering
- Pricing stability
- Reduced procurement lead times
- Scalable supply performance
- Dedicated institutional account support