

# Institutional Bamboo Toilet Tissue – Spec Sheet

Product Name: Institutional Bamboo Toilet Tissue

Material: 100% Bamboo Fiber

Ply: 2-Ply

Color: Natural / White

Roll Type: Jumbo / Institutional

Core Size: Standard institutional core

Compatibility: Fits standard correctional and institutional dispensers

## Performance Features:

- High tensile strength for reduced waste
- Septic-safe and sewer-safe
- Low linting for facility maintenance efficiency
- Designed for continuous, high-use environments

## Packaging & Fulfillment:

- Case-packed for institutional handling
- Palletized for bulk shipment
- Secure-facility appropriate packaging

## Delivery Terms:

- FOB: Destination (Delivered)
- Lead Time: 30–60 days from award
- Bulk palletized delivery available

## Institutional Ordering:

- Volume-based pricing
- Pilot program quantities available
- Long-term contract pricing available

# Pilot Program Overview

Global Foods Distribution Center offers pilot programs for government and institutional buyers to evaluate product performance in live facility environments prior to long-term procurement commitments.

## Pilot Scope:

- One housing unit, building, or designated facility area
- Institutional bamboo toilet tissue
- Compatibility with existing dispensers
- High-use environment testing

## Pilot Supply Details:

- Product: Institutional Bamboo Toilet Tissue
- Quantity: Pilot-scale case or pallet volumes
- Delivery: One-time or staged delivery

## Support & Review:

- Dedicated vendor point of contact
- Mid-pilot check-in
- End-of-pilot performance summary

## Next Step After Pilot:

Upon successful completion, institutional pricing and fulfillment terms may be extended for expanded facility or multi-facility supply.

# Capability Statement

## Core Competencies:

- Manufacturing and distribution of institutional-grade bamboo sanitary paper products
- Institutional bamboo toilet tissue for correctional and government facilities
- Bulk fulfillment for high-volume buyers
- Reliable domestic distribution with scalable inventory planning

## Differentiators:

- 100% bamboo fiber (tree-free)
- Institutional durability for high-use environments
- Volume-based institutional pricing
- Pilot program and phased rollout capability
- Domestic manufacturing expansion roadmap

## Government Readiness:

- Registered in SAM.gov
- UEI: CIDSU8KFJEAI
- NAICS Codes:
  - 322291 – Sanitary Paper Product Manufacturing
  - 424130 – Industrial & Personal Service Paper Merchant Wholesalers
  - 339994 – Custodial and Paper Goods
- Small business designation
- Federal procurement documentation available
- Blanket Purchase Agreement (BPA) readiness

## Contact:

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# Phased Facility Rollout Planning

## Phase 1 — Pilot Deployment:

- Pilot program at one facility or designated unit
- Performance validation in live operating conditions
- Dispenser compatibility confirmation
- Usage and durability evaluation

## Phase 2 — Facility-Wide Supply:

- Expansion to full facility supply
- Volume-based institutional pricing
- Regular delivery schedule
- Inventory planning and usage forecasting

## Phase 3 — Multi-Facility Expansion:

- Rollout to additional facilities or departments
- Consolidated institutional pricing
- Scalable fulfillment planning
- Long-term contract support

## Phase 4 — Long-Term Supply Agreement:

- Blanket Purchase Agreement (BPA) support
- Multi-year pricing stability
- Predictable fulfillment schedules
- Dedicated institutional account support

# Blanket Purchase Agreement (BPA) Readiness

Global Foods Distribution Center is prepared to support Blanket Purchase Agreements (BPAs) for government and institutional buyers seeking recurring supply and streamlined procurement.

## BPA Support Capabilities:

- Institutional pricing models
- Volume-based discounts
- Bulk palletized delivery
- Predictable fulfillment schedules
- Phased facility rollout support

## Procurement Alignment:

- Registered in SAM.gov
- UEI: CIDSU8KFJEAI
- Federal procurement documentation prepared
- Institutional pricing models in place
- Reverse auction readiness

## BPA Benefits for Buyers:

- Simplified repeat ordering
- Pricing stability
- Reduced procurement lead times
- Scalable supply performance
- Dedicated institutional account support